

## Vehicle Production, Sales and Exports by Region

### Production by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	1,278.4	1,444.0	1,535.1	1,519.3	1,636.9	1,404.8	1,189.1	1,404.0	1,206.1	1,720.6
Latin America	58.1	80.4	138.5	177.9	183.1	194.8	181.5	204.3	195.1	242.8
Europe	466.1	582.5	638.1	808.8	806.5	688.3	507.3	461.7	460.3	461.4
Africa	93.3	108.8	121.1	143.8	145.7	179.2	102.8	123.4	150.8	151.7
Asia	548.4	717.0	1,029.2	1,137.7	1,387.3	1,590.0	1,501.4	2,027.4	2,062.8	2,565.7
Oceania	113.6	109.9	109.2	111.6	148.9	141.4	96.8	119.4	93.7	101.4
Overseas total	2,558.0	3,042.7	3,571.2	3,899.0	4,308.6	4,198.4	3,579.0	4,340.4	4,168.8	5,243.6
Japan	3,520.3	3,680.9	3,789.6	4,194.2	4,226.1	4,012.1	2,792.2	3,282.8	2,760.0	3,492.9
Worldwide total	6,078.3	6,723.7	7,360.9	8,093.2	8,534.7	8,210.5	6,371.3	7,623.3	6,928.8	8,736.5

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation

### Sales by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	2,031.3	2,230.3	2,436.1	2,738.3	2,822.2	2,441.8	1,975.4	1,935.5	1,806.9	2,274.6
Latin America	162.1	214.9	270.5	339.4	379.4	370.2	293.6	342.1	333.5	406.6
Europe	851.5	946.9	995.2	1,124.1	1,238.6	1,119.5	886.0	785.8	801.9	817.7
Africa	160.6	206.7	227.2	265.7	313.5	288.1	201.4	197.6	211.9	243.0
Asia	682.4	846.3	1,062.9	1,106.7	1,329.6	1,438.6	1,533.9	1,895.9	1,998.2	2,340.5
Oceania	215.1	232.8	236.9	250.3	275.9	277.7	231.2	249.6	215.9	258.8
Middle East	251.4	270.9	325.3	404.8	482.7	590.1	482.5	532.0	527.5	683.9
Overseas total	4,354.5	4,948.8	5,554.1	6,229.3	6,841.9	6,526.1	5,604.0	5,961.1	5,895.9	7,025.1
Japan	1,715.9	1,758.8	1,713.1	1,692.3	1,587.3	1,470.0	1,375.5	1,566.1	1,201.0	1,692.2
Worldwide total	6,070.4	6,707.6	7,267.3	7,921.6	8,429.3	7,996.1	6,979.6	7,527.3	7,096.9	8,717.3

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation

### Exports from Japan by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	782.8	813.5	939.6	1,344.7	1,244.1	1,124.2	574.0	628.2	494.7	704.6
Latin America	71.5	95.6	120.2	148.9	178.9	146.4	61.3	106.9	95.6	116.4
Europe	424.6	419.0	360.7	375.1	441.5	420.3	230.4	293.7	343.0	311.9
Africa	58.2	92.0	107.2	130.0	147.0	148.7	67.5	72.4	54.7	64.9
Asia	154.7	156.2	129.8	112.3	151.2	169.1	127.1	184.0	183.0	205.4
Oceania	154.1	164.6	159.2	171.6	175.2	184.2	144.4	165.8	146.3	174.3
Middle East	182.6	202.1	226.5	246.7	328.3	393.4	240.0	288.6	247.7	363.6
Total	1,836.0	1,951.7	2,043.2	2,529.3	2,666.1	2,586.3	1,444.7	1,745.0	1,568.9	1,945.7

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. Excludes KD sets. The total includes other regions. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation